

**ARENA/FORUM BOARD OF DIRECTORS AGENDA**

March 24, 2025

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CALL TO ORDER: **Time:** \_\_\_\_\_

APPROVAL OF MINUTES: February 24, 2025 **M:**\_\_\_\_\_ **S:**\_\_\_\_\_ **Vote:**\_\_\_\_\_

PRIVILEGE OF FLOOR: Binghamton Philharmonic, Dr. Paul Cienniwa

COMMUNICATIONS: N/A

COMMITTEE REPORTS: Accept reports: **M:**\_\_\_\_\_ **S:**\_\_\_\_\_ **Vote:**\_\_\_\_\_

- Nominating— 4 vacancies, 13 Directors with expired terms
- Facility Support— N/A
- Finance— See P&L Statement
- Executive— Committee assignments
- Veterans— N/A
- Special— N/A

**ARENA MANAGER'S REPORT:**

- Events- See Calendar of Events
- Maintenance- Winter maintenance schedule
- CIP- Roof analysis, HVAC improvements, Fire Alarm replacement, Skybox carpet replacement, overhead door replacement, video room equipment
- Marketing- N/A
- Tenants- Black Bears: 10% attendance increase Y2Y through 26 games; Ticketmaster: contract renewed through December 2029; IATSE Stagehands: contract renewed through June 30, 2026.
- Finance- See P&L Statement
- Personnel- N/A
- Food & Beverage- Contract through 2027- see attached monthly statement.

**FORUM MANAGER'S REPORT:**

- Events: See Calendar of Events
- Maintenance: Event prep, Winter maintenance schedule
- CIP: HVAC replacement design process in progress, pit filler system ordered, upgrades to Reception Hall bar area complete; design phase of Chorus Room 1 & 2 remodel (ADA upgrades)
- Marketing: N/A

- Tenants: N/A
- Finance- See P&L Statement
- Personnel- N/A
- Food & Beverage- See monthly reports.

OLD BUSINESS:

- Committee assignments- provided to Executive Committee
- Board size and terms.

NEW BUSINESS:

- Accept April 2025 Calendar of Events  
**M:**\_\_\_\_\_ **S:**\_\_\_\_\_ **Vote:**\_\_\_\_\_
- Binghamton Philharmonic 2025-2026 Season Rent Reduction Request: 100% rental fee waiver for one rehearsal day per performance and three educational fundraising events  
**M:**\_\_\_\_\_ **S:**\_\_\_\_\_ **Vote:**\_\_\_\_\_
- Naming Rights Funding Recommendation: 100% payment by VFCU of 2<sup>nd</sup> day of show rental fee at the Forum for NAC 2025-2026 season  
**M:**\_\_\_\_\_ **S:**\_\_\_\_\_ **Vote:**\_\_\_\_\_

NEXT MEETING: April 28, 2025 at 4:00 PM. Rent requests

ADJOURNMENT:

## **ARENA/FORUM BOARD OF DIRECTORS MINUTES**

February 24, 2025

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### **Present:**

Judi Hess- Vice Chair	Jesse Wheeler	Michael Franz
Don Bergin	Christine Weiss	Mike Tanzini
Robert Murphy	Robert Krummenacker	David Goguen- Chair
Neal Haight	Chris Marion	

### **Excused:**

Jenny Chang	Paul White	Joe Burns
Justin MacGregor- Secretary		

CALL TO ORDER: Time: **4:03 PM**

APPROVAL OF MINUTES: January 27, 2025: **M: R. Murphy; S: J. Hess; All in favor**

PRIVILEGE OF FLOOR: Office of Employment & Training

COMMUNICATIONS: Resignation- Lillian Levy

COMMITTEE REPORTS: Accept reports: **M: C. Weiss; S: M. Franz; All in favor**

- Nominating— 4 vacancies, 13 Directors with expired terms
- Facility Support— N/A
- Finance— See P&L Statement
- Executive— Committee assignments
- Veterans— N/A
- Special— N/A

### **ARENA MANAGER'S REPORT:**

- Events- See Calendar of Events
- Maintenance- Winter maintenance schedule
- CIP- Roof analysis, HVAC improvements, Fire Alarm replacement, Skybox carpet replacement, overhead door replacement, video room equipment
- Marketing- N/A
- Tenants- Black Bears: 12% distributed ticket increase Y2Y through 22 games; Ticketmaster: contract renewed through December 2029; IATSE Stagehands: contract renewed through June 30, 2026.
- Finance- See P&L Statement
- Personnel- N/A

- Food & Beverage- Contract through 2027- see attached monthly statement.

#### FORUM MANAGER'S REPORT:

- Events: See Calendar of Events
- Maintenance: Event prep, Winter maintenance schedule
- CIP: HVAC replacement design process in progress, pit filler system ordered, upgrades to Reception Hall bar area complete; design phase of Chorus Room 1 & 2 remodel (ADA upgrades)
- Marketing: N/A
- Tenants: N/A
- Finance- See P&L Statement
- Personnel- N/A
- Food & Beverage- See monthly reports.

#### OLD BUSINESS:

- Committee assignments- provided to Executive Committee
- Board size and terms.

#### NEW BUSINESS:

- Accept March 2025 Calendar of Events  
**M: M. Tanzini; S: D. Bergin; Vote: All in favor**
- Tri Cities Opera: 50% rental fee waiver for 7 consecutive days leading up to Rigoletto on April 27, 2025 at the Forum Theatre  
**M: J. Hess; S: R. Murphy; Vote: All in favor**
- 100% Waiver of rental fees: Broome-Tioga Workforce NY High School Senior Job Fair at the Arena on April 2<sup>nd</sup>, 2025 (County Department)  
**M: M. Franz; S: J. Wheeler; Vote: All in favor (Abstain: R. Murphy, D. Goguen)**

NEXT MEETING: March 24, 2025 at 4:00 PM. Rent requests

ADJOURNMENT: **4:55 PM**