

ARENA/FORUM BOARD OF DIRECTORS AGENDA

April 28, 2025

CALL TO ORDER: **Time:** _____

APPROVAL OF MINUTES: March 24, 2025 **M:**_____ **S:**_____ **Vote:**_____

PRIVILEGE OF FLOOR: Sock Out Cancer

COMMUNICATIONS: N/A

COMMITTEE REPORTS: Accept reports: **M:**_____ **S:**_____ **Vote:**_____

- Nominating— 4 vacancies, 13 Directors with expired terms
- Facility Support— N/A
- Finance— See P&L Statement
- Executive— Committee assignments
- Veterans— N/A
- Special— N/A

ARENA MANAGER'S REPORT:

- Events- See Calendar of Events
- Maintenance- Spring maintenance schedule
- CIP- Roof analysis, HVAC improvements, Fire Alarm replacement, Skybox carpet replacement, overhead door replacement, video room equipment
- Marketing- N/A
- Tenants- Black Bears: 11% attendance increase Y2Y through 29 games; Ticketmaster: contract renewed through December 2029; IATSE Stagehands: contract renewed through June 30, 2026.
- Finance- See P&L Statement
- Personnel- N/A
- Food & Beverage- Contract through 2027- see attached monthly statement.

FORUM MANAGER'S REPORT:

- Events: See Calendar of Events
- Maintenance: Event prep, Spring maintenance schedule
- CIP: HVAC replacement design process in progress, pit filler system being installed; construction phase of Chorus Room 1 & 2 remodel starting in June (ADA upgrades); Forum entry canopy design
- Marketing: N/A

- Tenants: N/A
- Finance- See P&L Statement
- Personnel- N/A
- Food & Beverage- See monthly reports.

OLD BUSINESS:

- Committee assignments- provided to Executive Committee
- Board size and terms.

NEW BUSINESS:

- Accept May 2025 Calendar of Events
M:_____ **S:**_____ **Vote:**_____
- 100% Waiver of rental fees: Broome County Health Departments Child Passenger Safety Technicians classes at the Arena on July 14-17, 2025 (County Department)
M:_____ **S:**_____ **Vote:**_____
- 50% Waiver of rental fees: Sock Out Cancer at the Forum on October 18, 2025
M:_____ **S:**_____ **Vote:**_____
- 100% waiver of rental fees: LUMA logistical support at the Arena September 1-12, 2025
M:_____ **S:**_____ **Vote:**_____
- Authorize the Arena Manager to recommend Rental Agreements for ice rentals for the 2025-2026 ice season at the published rates
M:_____ **S:**_____ **Vote:**_____
- 100% waiver of rental fees: Spiedie Fest & Balloon Rally Expo, Inc Concert in the event of a park closure- August 1-3, 2025
M:_____ **S:**_____ **Vote:**_____
- Harlem Globetrotters January 3, 2026 Contract: Flat fee of \$17,250 excluding sales tax and commissions
M:_____ **S:**_____ **Vote:**_____
- Parlor City Roller Derby Contract: Ice rental fee of \$240/hr. excluding sales tax and commissions
M:_____ **S:**_____ **Vote:**_____
- 50% waiver of rental fees: Serling Fest at the Forum September 20-21, 2025
M:_____ **S:**_____ **Vote:**_____

- Naming Rights Funding Recommendation: 30% concession match for the following Magic City Productions events: ZZ Top at the Arena on September 23, 2025

M:_____ **S:**_____ **Vote:**_____

- Naming Rights Funding Recommendation: 100% payment by VFCU of 2nd day of show rental fee at the Forum for NAC 2025-2026 season

M:_____ **S:**_____ **Vote:**_____

NEXT MEETING: May 19, 2025 at 4:00 PM. Improvement Recommendations

ADJOURNMENT:

ARENA/FORUM BOARD OF DIRECTORS MINUTES

March 24, 2025

Present:

Judi Hess- Vice Chair	Jesse Wheeler	Michael Franz
Don Bergin	Christine Weiss	Mike Tanzini
Robert Murphy	Robert Krummenacker	David Goguen- Chair
Neal Haight	Joe Burns	Jenny Chang
Justin MacGregor- Secretary	Chris Marion	

Excused:

Paul White		
------------	--	--

CALL TO ORDER: Time: **4:03 PM**

APPROVAL OF MINUTES: February 24, 2025: **M: D. Bergin; S: C. Weiss; All in favor**

PRIVILEGE OF FLOOR: Binghamton Philharmonic Orchestra, Dr. Paul Cienniwa

COMMUNICATIONS: N/A

COMMITTEE REPORTS: Accept reports: **M: R. Murphy; S: M. Tanzini; All in favor**

- Nominating— 4 vacancies, 13 Directors with expired terms
- Facility Support— N/A
- Finance— See P&L Statement
- Executive— Committee assignments
- Veterans— N/A
- Special— N/A

ARENA MANAGER'S REPORT:

- Events- See Calendar of Events
- Maintenance- Winter maintenance schedule
- CIP- Roof analysis, HVAC improvements, Fire Alarm replacement, Skybox carpet replacement, overhead door replacement, video room equipment
- Marketing- N/A
- Tenants- Black Bears: 10% attendance increase Y2Y through 26 games; Ticketmaster: contract renewed through December 2029; IATSE Stagehands: contract renewed through June 30, 2026.
- Finance- See P&L Statement
- Personnel- N/A

- Food & Beverage- Contract through 2027- see attached monthly statement.

FORUM MANAGER'S REPORT:

- Events: See Calendar of Events
- Maintenance: Event prep, Winter maintenance schedule
- CIP: HVAC replacement design process in progress, pit filler system ordered, upgrades to Reception Hall bar area complete; design phase of Chorus Room 1 & 2 remodel (ADA upgrades)
- Marketing: N/A
- Tenants: N/A
- Finance- See P&L Statement
- Personnel- N/A
- Food & Beverage- See monthly reports.

OLD BUSINESS:

- Committee assignments- provided to Executive Committee
- Board size and terms.

NEW BUSINESS:

- Accept April 2025 Calendar of Events
M: J. Hess; S: J. MacGregor; Vote: All in favor
- Binghamton Philharmonic 2025-2026 Season Rent Reduction Request: 100% rental fee waiver for one rehearsal day per performance and three educational fundraising events
M: M. Tanzini; S: N. Haight; Vote: All in favor
- Naming Rights Funding Recommendation: 100% payment by VFCU of 2nd day of show rental fee at the Forum for NAC 2025-2026 season
M: J. Chang; S: J. Burns; Vote: All in favor
- Spiedie Fest: Broome County Salutes Our Veterans & First Responders Rent Reduction Request: 100% rental fee waiver in the event the held on May 30, 2025 must move from Otsiningo Park to the Arena.
M: M. Tanzini; S: R. Murphy; Vote: All in favor

NEXT MEETING: April 28, 2025 at 4:00 PM. Rent requests

ADJOURNMENT: 4:50 PM **M: M. Tanzini; S: D. Bergin; Vote: All in favor**