



ARENA/FORUM BOARD OF DIRECTORS AGENDA

May 19, 2025

| CALL TO ORDER: Time: _ | | | |
|-------------------------------|--------------------------|---------------|------------|
| APPROVAL OF MINUTES: | April 28, 2025 M: | _ S: | Vote: |
| PRIVILEGE OF FLOOR: | Binghamton Theater Organ | Society, Nanc | y Wildoner |
| COMMUNICATIONS: | N/A | | |
| | Statement | | _ Vote: |

ARENA MANAGER'S REPORT:

Special— N/A

- Events- See Calendar of Events
- Maintenance- Spring-Summer maintenance schedule
- CIP- Roof analysis, HVAC improvements, Fire Alarm replacement, Skybox carpet replacement, overhead door replacement, video room equipment, new chairs
- Marketing- N/A
- Tenants- Black Bears: 14% attendance increase; Ticketmaster: contract renewed through December 2029; IATSE Stagehands: contract renewed through June 30, 2026.
- Finance- See P&L Statement
- Personnel- N/A
- Food & Beverage- Contract through 2027- see attached monthly statement.

FORUM MANAGER'S REPORT:

- Events: See Calendar of Events
- Maintenance: Event prep, Spring maintenance schedule
- CIP: HVAC replacement design process in progress, pit filler system being installed; construction phase of Chorus Room 1 & 2 remodel starting in June (ADA upgrades); Forum entry canopy design
- Marketing: N/A
- Tenants: N/A

- Finance- See P&L Statement
- Personnel- N/A
- Food & Beverage- See monthly reports.

OLD BUSINESS:

- Committee assignments- provided to Executive Committee
- Board size and terms.

| NEW | BUS | INESS: |
|-----|-----|--------|
|-----|-----|--------|

| | e 2025 Calendar | of Events | |
|---|--|--|-------------|
| M: | S: | Vote: | |
| | er of rental fees: to 5 shows (date | Binghamton Theater Organ Society at the Forures TBD) | n- 2025-202 |
| M: | S: | Vote: | |
| • 50% waiver 2025 | of rental fees: (| Coaches v. Cancer Basketball at the Arena, Dece | mber 26-28, |
| M: | S: | Vote: | |
| • 100% waive October 24 | | Broome County Sheriff's Office Graduation at the | ne Arena |
| | | | |
| | S: | Vote: | |
| M: | S:6 Recommended | | |
| M:Accept 202 | 6 Recommende | | |
| M: • Accept 202 M: | 6 Recommended | d budget report | |

ARENA/FORUM BOARD OF DIRECTORS MINUTES

April 28, 2025

Present:

| Judi Hess- Vice Chair | Justin MacGregor- | Jenny Chang |
|-----------------------|---------------------|---------------------|
| Don Bergin | Christine Weiss | Mike Tanzini |
| Joe Burns | Robert Krummenacker | David Goguen- Chair |
| Neal Haight | Chris Marion | Jim Orband- SOC |

Excused:

| Paul White | Robert Murphy | Jesse Wheeler |
|---------------|---------------|---------------|
| Michael Franz | | |

CALL TO ORDER: Time: 4:06 PM

APPROVAL OF MINUTES: March 24, 2025: M: J. Hess; S: J. Burns; All in favor

PRIVILEGE OF FLOOR: Sock Out Cancer, Jim Orband

COMMUNICATIONS: N/A

COMMITTEE REPORTS: Accept reports: M: C. Weiss; S: J. Burns; All in favor

- Nominating— 4 vacancies, 13 Directors with expired terms
- Facility Support N/A
- Finance— See P&L Statement
- Executive— Committee assignments
- Veterans— N/A
- Special— N/A

ARENA MANAGER'S REPORT:

- Events- See Calendar of Events
- Maintenance- Spring maintenance schedule
- CIP- Roof analysis, HVAC improvements, Fire Alarm replacement, Skybox carpet replacement, overhead door replacement, video room equipment, 500 new chairs
- Marketing- N/A
- Tenants- Black Bears: 11% attendance increase Y2Y through 29 games; Ticketmaster: contract renewed through December 2029; IATSE Stagehands: contract renewed through June 30, 2026.
- Finance- See P&L Statement
- Personnel- N/A

• Food & Beverage- Contract through 2027- see attached monthly statement.

FORUM MANAGER'S REPORT:

- Events: See Calendar of Events
- Maintenance: Event prep, Spring maintenance schedule
- CIP: HVAC replacement design process in progress, pit filler system being installed; construction phase of Chorus Room 1 & 2 remodel starting in June (ADA upgrades); Forum entry canopy design
- Marketing: N/A
- Tenants: N/A
- Finance- See P&L Statement
- Personnel- N/A
- Food & Beverage- See monthly reports.

OLD BUSINESS:

- Committee assignments- provided to Executive Committee
- Board size and terms.

NEW BUSINESS:

- Accept May 2025 Calendar of Events
 M: J. MacGregor; S: J. Chang; Vote: All in favor
- 100% Waiver of rental fees: Broome County Health Departments Child Passenger Safety Technicians classes at the Arena on July 14-17, 2025 (County Department)
 M: D. Bergin; S: J. Hess; Vote: All in favor
- 50% Waiver of rental fees: Sock Out Cancer at the Forum on October 18, 2025
 M: M. Tanzini; S: J. Burns; Vote: All in favor
- 100% waiver of rental fees: LUMA logistical support at the Arena September 1-12, 2025 M: D. Bergin; S: J. Chang; Vote: All in favor (Abstain: J. MacGregor, R. Krummenacker)
- Authorize the Arena Manager to recommend Rental Agreements for ice rentals for the 2025-2026 ice season at the published rates

M: R. Krummenacker; S: J. MacGregor; Vote: All in favor

• 100% waiver of rental fees: Spiedie Fest & Balloon Rally Expo, Inc Concert in the event of a park closure- August 1-3, 2025

M: D. Bergin; S: J. Burns; Vote: All in favor

 Harlem Globetrotters January 3, 2026 Contract: Flat fee of \$17,250 excluding sales tax and commissions M: J. Hess; S: B. Krummenacker; Vote: All in favor

Parlor City Roller Derby Contract: Ice rental fee of \$240/hr.
 M: J. Hess; S: C. Weiss; Vote: All in favor

- 50% waiver of rental fees: Serling Fest at the Forum September 19-20, 2025 M: J. Hess; S: J. Chang; Vote: All in favor
- Naming Rights Funding Recommendation: 30% concession match for the following Magic City Productions events: ZZ Top at the Arena on September 23, 2025
 M: R. Krummenacker; S: J. MacGregor; Vote: All in favor
- Naming Rights Funding Recommendation: 100% payment by VFCU of 2nd day of show rental fee at the Forum for NAC 2025-2026 season
 M: D. Bergin; S: R. Krummenacker; Vote: All in favor

NEXT MEETING: May 19, 2025 at 4:00 PM. Improvement Recommendations

ADJOURNMENT: 4:48 PM M: C. Weiss; S: J. Burns; Vote: All in favor